

Insurance Made Easy

Christy Funk had just fulfilled her lifetime dream of opening her own tennis store. She was excited to finally have a business of her own that revolved around the sport she loved but then the dilemma of finding an insurance company to cover her business arose. Not having much knowledge of how retail insurance worked she was uncertain of what direction to take. Funk became frustrated after numerous calls to insurance agencies that either didn't return her phone calls or knew nothing about the tennis industry. Then she found out about TennisInsure™.

"Insurance can be tricky for any business. Working with the TennisInsure™ staff was great," says Funk. "They know the industry and knew my coverage needs...They were able to do workmen's compensation and all of my inventory without having to go through a big hassle on my part."

TennisInsure™, the new comprehensive insurance program developed for the tennis industry, is designed for industry specific business insurance needs. Retailers, facilities, manufacturers, organizations, court contractors – anyone in the tennis industry as well as their employees can receive great rates and coverage.

When Adrian Games bought the Alpine Vista Tennis Club in early June he was unhappy with the current insurance. Not only did he find the program frustrating but it was also generic and he felt like they were wasting money. When he heard about TennisInsure™ he decided to check it out and after the first consultation, knew it was the best fit for his club.

"Not only did TennisInsure™ save our club money, the process could not have been any easier," says Games. "The TennisInsure™ program manager was extremely thorough and attentive making it a priority to truly understand our needs. Subsequently the process became entirely effortless and prompt."

Preferred pricing for TennisInsure™ is based on centralized underwriting expertise and program volume, and the insurance is flexible so it can meet the needs of all TIA members. TIA membership is not required to be covered by TennisInsure™ if you work for a business or belong to another organization that is already a member.

The health benefits that are offered through TennisInsure™ include comprehensive health insurance, life insurance, long-term care, disability income, critical illness, dental, vision, and more. Financial, retirement, and estate planning are also new additions to the programs offerings.

Once insured, three things are special to the customer: No one can be cancelled from the program if premiums are paid, the policy will never be increased in

premium due to future medical conditions, and it is not possible to play less for this coverage anywhere else. "If you have current insurance your savings should be up to 40% less with better coverage," says Stuart Pase, TennisInsure™ health program manager. "All national "A" rated, name brand insurance carriers are utilized to protect our members.

Types of Coverage:

Business Insurance:

- **Commercial General Liability:** Example – If a member of a club or customer at a store trips on the sidewalk and hurts themselves while walking into the club or store. A member of your facility or store customer is injured in your property.
*Does not include personal liability insurance for teaching professionals
- **Commercial Auto Coverage:** Example – An employee gets into an accident while driving a company vehicle
- **Commercial Property Coverage:** Example – A tree falls onto the court fencing during a storm or any kind of vandalism
- **Workers Compensation:** Example – An employee at your facility or store is injured on the job
- ***Personal Lines (Auto, Homeowners, Personal Umbrella):** Example – Health insurance for you, your family, your employees, and their families

TennisInsure Association Health Programs:

(For individuals, families, relatives, affiliates, groups, companies)

- **Health Insurance-** comprehensive major medical- full coverage
- **Life Insurance-** term, universal, key man, whole life, buy sell
- **Long-term Care-** home care, assisted living, nursing home care
- **Disability Income**
- **Critical Illness**
- **Accident Coverage**
- **Dental and Vision**
- **And more!**

For a free TennisInsure™ quote and consultation please call Eric at 801.208.8905 ext 102 for Property & Casualty Insurance or Stuart at (913) 341-2868 for association health programs. Visit us online at www.TennisInsure.com